

2017 Cloud Fast Start

AP



	Monday	Tuesday	Wednesday	Thursday	Friday				
8:00 -9:00									
9:00 – 9:45	Leadership Meeting Invite only 0900-1300	General Session 0900-12:15	Tech Sales Solution Use Case (Level 2)	Architect Track	Hot Topics Track	Tech Sales Solution Use Case (Level 2)	Architect Track	Tech Sales Solution Use Case (Level 2)	Architect Track
10:00 – 10:45			Offering Capability Deep Dive (Level 3)	Lecture/Activity		Offering Capability Deep Dive (Level 3)	Lecture/Activity	Offering Capability Deep Dive (Level 3)	Lecture/Activity
11:00 – 11:45			Apply through Activity (Level 4)	Lecture/Activity		Apply through Activity (Level 4)	Lecture/Activity	Apply through Activity (Level 4)	Lecture/Activity
12:00-12:45			Lecture/Activity	Lecture/Activity		Lecture/Activity	Lecture/Activity		
LUNCH	13:00-14:00	12:15-13:30	11:45-13:30	11:45-13:30	11:45-13:30				
13:30-14:15	Leadership Meeting Invite only 1400-1700	Technical Main Tent Session 13:30 - 17:00	Tech Sales Solution Use Case (Level 2)	Architect Track	Hot Topics Track	Tech Sales Solution Use Case (Level 2)	Architect Track	Tech Stand & Deliver	Architect Track
14:15-15:00			Offering Capability Deep Dive (Level 3)	Lecture/Activity		Offering Capability Deep Dive (Level 3)	Lecture/Activity	Tech Stand & Deliver	Lecture/Activity
15:15-16:00			Apply through Activity (Level 3)	Lecture/Activity		Apply through Activity (Level 3)	Lecture/Activity	TECH CLOSE - 4PM	
16:00-16:45			Lecture/Activity	Lecture/Activity		Lecture/Activity	Lecture/Activity		
17:00-18:00		Cloud Market Team Meetings/ BP Networking	Lecture/Activity	Lecture/Activity	Lecture/Activity	Lecture/Activity	Lecture/Activity		
18:00 - 18:45			Common Interest Topics		Common Interest Topics				
18:30		18:30-20:30 Welcome reception							